

Home sweet home?

Trimark Fund and Trimark Canadian Fund have outperformed real estate

Buying a home has always played a major role in financial planning and has long been viewed as a dependable long-term investment vehicle. While real estate certainly has a place in a well-diversified stable of assets, the chart below demonstrates that over the past 25 years, investments in Trimark Fund and Trimark Canadian Fund have dramatically outperformed real estate.

Regional real estate growth vs. Trimark Fund and Trimark Canadian Fund

City	Starting investment	Inflation-matched investment [†]	House value ^{**}	Trimark Fund	Trimark Canadian Fund
	Sept. 30, 1981	Dec. 31, 2006	Dec. 31, 2006	Dec. 31, 2006	Dec. 31, 2006
Victoria	\$160,000	\$346,311	\$540,000	\$5,064,215	\$2,674,973
Vancouver West	\$305,000	\$660,155	\$1,350,000	\$9,653,660	\$5,099,167
Edmonton (Riverbend/Terwilligar)	\$170,000	\$367,955	\$433,000	\$5,380,728	\$2,842,159
Calgary (South West)	\$212,000	\$458,862	\$442,500	\$6,710,085	\$3,544,339
Regina (North)	\$126,500	\$273,802	\$225,000	\$4,003,895	\$2,114,900
Winnipeg (Charleswood)	\$125,000	\$270,555	\$271,500	\$3,956,418	\$2,089,823
London	\$95,400	\$206,488	\$268,500	\$3,019,538	\$1,594,953
Toronto (North)	\$225,000	\$486,999	\$1,345,000	\$7,121,552	\$3,761,681
Ottawa	\$120,000	\$259,733	\$460,000	\$3,798,161	\$2,006,230
Montreal (Mount Royal)	\$220,000	\$476,177	\$575,000	\$6,963,295	\$3,678,088
Quebec City (Ste-Foy)	\$98,600	\$213,414	\$161,000	\$3,120,822	\$1,648,452
Saint John N.B. (Rothsay)	\$96,000	\$207,786	\$285,900	\$3,038,529	\$1,604,984
Halifax (South End)	\$175,000	\$378,777	\$520,000	\$5,538,985	\$2,925,752
Saint John's Nfld (West)	\$105,000	\$227,266	\$230,000	\$3,323,391	\$1,755,451

[†] Inflation source: Consumer Price Index (CPI). CPI is an index representing the rate of inflation of Canadian consumer prices as determined by Statistics Canada. It was used to calculate the inflation-matched investments, which shows the value to which an investor's starting investment would have to grow simply to maintain purchasing power (keep pace with inflation).

^{**} Comprised from the Royal LePage survey of Canadian House Prices on the average price of an executive detached two-storey home. For primary homes, factors such as municipal taxes, maintenance, costs, savings on rent and no capital gains tax on disposition are not accounted for. For investment purposes, rental income that the owner may gain during the holding period is not accounted for.

Historical Performance

(As at June 30, 2007)

	1 year	3 year	5 year	10 year	20 year	25 year	Life [†]
Trimark Fund [Ⓐ]	26.11%	9.39%	7.44%	8.25%	11.60%	14.80%	14.43%
Trimark Canadian Fund [Ⓐ]	19.50%	12.02%	9.92%	7.53%	9.52%	12.95%	11.65%

[†] Beginning September 1, 1981

[Ⓐ] Performance stated is for Series SC units.

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