



DIALOGUE WEALTH MANAGEMENT

Risk tolerance questionnaire

Risk tolerance questionnaire

Many people are uncertain about the level of volatility they can or should tolerate in their investments. The information gathered here will help you and your advisor determine your risk tolerance. Your advisor can then decide if there's a conflict between the asset allocation you need and the asset allocation you can comfortably accept, given your ability to tolerate investment volatility. When answering the following questions, have your specific investment objective in mind as this will impact your time horizon and the types of securities that are appropriate for this investment.

The answer to each question is assigned a score (in square brackets). Please total the scores for each page and enter them into the score sheet on page 5. Your total score is used to determine the asset allocation profile that best meets your long-term financial needs.

1. Do you need all of your invested money back in the next year or two?

Yes No

2. When you consider this investment, what purpose do you have in mind?

Non-registered savings plan (non-RRSP) or registered education savings plan (RESP)
 Registered savings plan (RRSP)

Personal situation

3. How many years do you expect to maintain at least your current income level?

5 years or less [1]
 5 to 10 years [3]
 10 years or more [6]

4. Your financial stability is important when determining how much risk you can tolerate in your investments. Do you feel that your current financial situation is:

Very secure [12] Relatively secure [10] Secure [7]
 somewhat secure [5] not secure [1]

5. Your age is:

Under 30 [12] 30 to 42 [10] 43 to 54 [7]
 55 to 64 [5] Over 64 [1]

Questions # 3 – 5

Subtotal

Investment objectives and goals

6. When investing, you may choose investments that provide a regular stream of income and/or investments that offer the potential for growth. Currently you need this investment to:

- Not decrease from your initial investment [1] Provide a stream of income [3]
 Provide a mix of income and growth [5] Grow, since income is not important to you at this time [7]
 Grow as much as possible [10]

7. How many years will you keep this investment before you need to make withdrawals from the original amount?

- 3 years or less [0] 3 to 8 years [5] 8 to 12 years [15] 12 years or more [20]

Risk tolerance

8. When evaluating the performance of your investments, you review your holdings:

- Frequently (at least quarterly) and sell investments that performed poorly since your last review [0]
 Annually and sell investments that performed poorly since your last review [1]
 At least annually to assess performance and change your portfolio only if investments have performed poorly for a long time and you do not expect them to recover their value [5]
 Infrequently or never [0]

9. Which normal investment return best represents what you are prepared to accept over a one-year time frame given the potential loss that you may experience once in every 20 years?

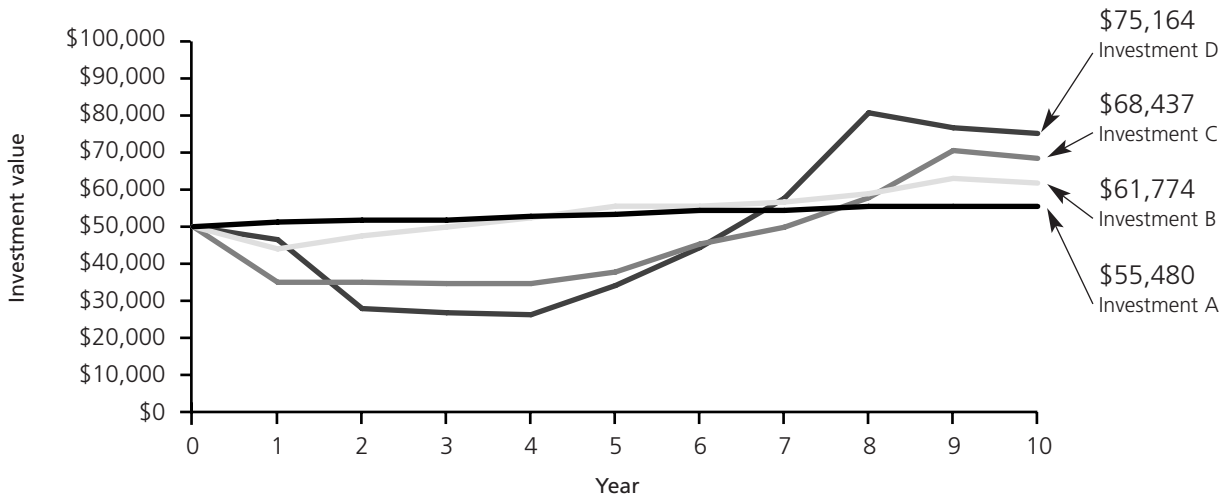
	Normal return – over one year	Loss – once in 20 years	
<input type="checkbox"/>	6.2%	-6.1%	[1]
<input type="checkbox"/>	7.8%	-10.6%	[5]
<input type="checkbox"/>	9.3%	-15.7%	[7]
<input type="checkbox"/>	10.2%	-18.7%	[10]
<input type="checkbox"/>	11.0%	-21.0%	[12]

10. Last year, you purchased units in a mutual fund. Since then, it has lost 15% of its value, which is consistent with the performance of similar funds. What is your reaction?

- I would sell my units [0]
 I would keep my units [5]
 I would buy more units [7]

Questions # 6 – 10
Subtotal

11. With an original investment of \$50,000, which hypothetical return history best represents the ideal performance for your portfolio over a 10-year period?



- Investment A [1]
 Investment B [5]
 Investment C [7]
 Investment D [10]

12. Which statement best applies to you?

- I must achieve my financial goal by my target date [0]
 I would like to come close to achieving my financial goal by my target date [5]
 I have the flexibility to move the target date further into the future if my investment value is below my goal [10]
 I re-evaluate my financial goal and my target date regularly and have the flexibility to adjust either to align them with the performance of my investments [13]

13. Which statement best describes your preferred approach to investing?

- I would rather accept a lower rate of return to avoid fluctuations in the value of my account [5]
 I am willing to accept day-to-day fluctuations associated with an investment in the stock market for the potential to earn a higher return [7]
 I would like to achieve above-average returns on my investment and I am willing to accept some fluctuations in the value of my investment [13]
 I don't have a preferred approach [0]

Questions # 11 – 13
 Subtotal

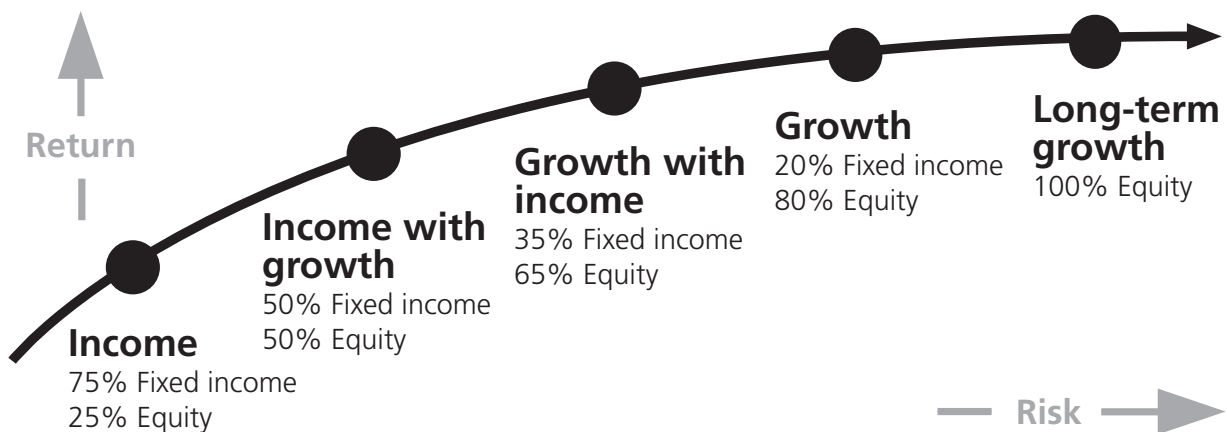
Score sheet

Once you have completed the risk tolerance questionnaire, your advisor will take a moment to review and tabulate the results in order to determine your appropriate asset mix profile.

Total score	Recommended asset mix profile
Questions # 3 – 5 <input type="text"/>	6 – 18 = Income
+ Questions # 6 – 10 <input type="text"/>	19 – 49 = Income with growth
+ Questions # 11 – 13 <input type="text"/>	50 – 86 = Growth with income
Your total score = <input type="text"/>	87 – 110 = Growth
	111 – 120 = Long-term growth

Based on your recommended profile, your advisor will work with you to select the Dialogue Wealth Management portfolio that best meets your long-term financial goals and objectives. AIM Trimark offers the Dialogue Wealth Management program with Dialogue Portfolios and Dialogue Personalized Portfolios as a comprehensive wealth management solution.

Asset mix profiles



The Dialogue Portfolios are AIM Trimark mutual funds that invest in a portfolio of underlying AIM Trimark mutual funds using an asset allocation strategy. The Dialogue Personalized Portfolios use an asset allocation service to allocate investments among the chosen AIM Trimark mutual funds. Commissions, trailing commissions, management fees and expenses may all be associated with mutual fund investments and the use of an asset allocation service. Please read the prospectus of the Dialogue Portfolios or the mutual funds in which investments may be made under the Dialogue Personalized Portfolios asset allocation service, as applicable, before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Rebalancing funds in the Dialogue Personalized Portfolios asset allocation service may result in tax consequences to you, including, but not limited to, the realization of capital gains and/or losses with respect to the sale of securities of the chosen funds.

The Dialogue Portfolios and the Dialogue Personalized Portfolios are part of our Dialogue Wealth Management program. This program is designed to assist you in managing your portfolio. You and your advisor are solely responsible for determining whether this program or any other investment, security, strategy, product or program is appropriate or suitable for you based on your investment objectives and personal and financial situation. AIM Funds Management Inc. (carrying on business as AIM Trimark Investments) is not responsible in any manner for direct, indirect, special or consequential damages, however caused, arising out of the use of this program.

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